

MACFARLANE RURAL BUSINESS LTD

PHYSICAL PRODUCTION SUMMARY

Farm / Client	Central Plains	File Name	4. Mixed Part Irrigated Post CPI 14
Business Year	Partially irrigated	Date Printed	18-Dec-07
Total Farm Area (ha)	400	Prepared By:	Macfarlane Rural Business Ltd
Total Effective Area (ha)	390		
Total Stock Units Wintered:	4,454		

SHEEP		CATTLE	
Ewes	2,100	Cows	
Ewe Hoggets	550	Heifers	
Male Hoggets		Heifer Calves	475
Wethers		Male Calves	
Rams	20	Steers/Bulls	
		Bulls	
TOTAL SHEEP	2,670	TOTAL CATTLE	475
Sheep stock units	2,554	Cattle stock units	1,900
Lambing percentage	141	Calving percentage	
Wool/sheep S.U.	5.5	Cows in Milk	
Av. Wool Price/kg	252	kgMS /cow	
		kgMS /ha	
SHEEP INCOME/SU	101	CATTLE INCOME/SU	

DEER		PRODUCE	
M.A. Hinds		Crop	Area Yield/Ha
R 2yr Hinds		M.Wheat	
R 1yr Hinds		F.Wheat	48.0 9.0
R1yr Stags		Oats	
R 2yr Stags		Barley	24.0 8.5
M.A. Stags		Peas	
		Other Grain	
TOTAL DEER		Grass Seed 1.	
Deer stock units		Grass Seed 2.	
Fawning percentage		Clover	
Velvet/stag		Other Small Seed	
Av. Velvet Price/kg			
		TOTAL AREA	72.0
DEER INCOME/SU		PRODUCE INCOME/HA	3,152

FINANCIAL INDICES			
	Total \$	\$/ha	\$/su
Total Cash Farm Income	722,254	1,852	162
Change in Value of Stock on Hand			
Change in Value of Produce on Hand			
Gross Farm Income	722,254	1,852	162
Farm Working Expenses	356,489	914	80
Earnings Before Interest, Drawings and Tax	365,765	938	82
Total Debt Servicing (interest only)			
Farm Working Expenses as a % of Gross Farm Income		49	
Debt Servicing as % of Gross Farm Income			
Debt Servicing as % of EBIT			

MACFARLANE RURAL BUSINESS LTD BUDGET SUMMARY

390 Su or Ha

	TOTAL \$			TOTAL \$	
WAGES	72,690	186.4 SHEEP		224,902	576.7
ANIMAL HEALTH	10,680	27.4 WOOL		36,792	94.3
STOCKFEED PURCHASED	1,200	3.1 CATTLE			
OTHER STOCK EXPENSES	2,850	7.3 MILK			
FEED CONSERVATION	13,360	34.3 DEER			
CONTRACTING		VELVET			
CARTAGE	15,436	39.6 GRAIN AND PULSE PRODUCE			
FERTILISER & LIME	72,626	186.2 Previous Yr Sales			
SEEDS & TREATMENT	17,260	44.3 Current Yr Sales		226,920	581.8
SACKS & SEED DRESSING		Unsold At Year End			
WEED & PEST CONTROL	31,987	82.0 SMALL SEED PRODUCE			
REPAIRS & MAINTENANCE	23,500	60.3 Previous Yr Sales			
VEHICLE EXPENSES	21,000	53.8 Current Yr Sales			
ELECTRICITY	32,000	82.1 Unsold At Year End			
OTHER WORKING EXPS		MISCELLANEOUS INCOME		237,240	608.3
ADMINISTRATION	12,000	30.8			
STANDING CHARGES	29,900	76.7 STOCK PURCHASES			
		Sheep		-3,600	-9.2
		Cattle			
		Deer			
		Other			
CASH FARM WORKING EXPENSES	356,489	914.1 CASH FARM INCOME		722,254	1,851.9
CASH FARM WORKING PROFIT	365,765	937.9			
DEBT SERVICING					
Mortgage					
Term Interest					
Current Account					
Rent					
Other					
CASH OPERATING EXPENSES	356,489	914.1 CASH OPERATING INCOME		722,254	1,851.9
CASH OPERATING SURPLUS/DEFICIT	365,765	937.9			
PERSONAL DRAWINGS		NON OPERATING INCOME			
OTHER PERSONAL					
TAXATION					
CAPITAL PURCHASES & PAYMENTS	31,000	79.5 INVESTMENT INCOME			
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	387,489	993.6 TOTAL CASH INCOME		722,254	1,851.9
TOTAL CASH SURPLUS/DEFICIT	334,765	858.4			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	334,765	858.4			

Last Year Actual	SHEEP ACCOUNT 1					Total Budget
	SHEEP ON HAND OPENING					
	TOTAL HEAD	2,670	STOCK UNITS		2,554	
		2,100 Composite ewes				
		550 Ewe Hoggets				
		Male Hoggets				
		Wethers				
		20 Rams				
	Comments	Nos.	SHEEP PURCHASES		TOTAL	
			Ewes	@ \$	per head	
			Ewes 2th	@ \$	per head	
			Ewe Hoggets	@ \$	per head	
			Ewe Lambs	@ \$	per head	
			Male Lambs	@ \$	per head	
			Male Hoggets	@ \$	per head	
			Wethers	@ \$	per head	
	Black face	4	Rams	@ \$	900.0 per head	3,600
			TOTAL SHEEP PURCHASES			3,600
	LAMBING					
	1480 early	2,100	Ewes at	150 Lambing %.	Total Lambs	3,150
			475 Hoggets at	100 Lambing %.	Total Lambs	475
			1,813 Ewe Lambs			
			1,813 Male Lambs			
	Comments	Nos.	SHEEP SALES		TOTAL	
	25kg@\$1.60/kg	378	Ewes	@ \$	40.0 per head	15,120
			Ewes	@ \$	per head	
sum	19kg@\$4.20/kg	80	Ewe Hoggets	@ \$	79.8 per head	6,384
spg	16.7 kg @ \$3.60	613	Ewe lambs	@ \$	60.1 per head	36,854
sum	16.7kg@\$4.20	650	Ewe lambs	@ \$	70.1 per head	45,591
spg	18kg @ \$3.60	1,163	Male lambs	@ \$	64.8 per head	75,362
	16.7kg@\$4.20	650	Male lambs	@ \$	70.1 per head	45,591
			Male lambs	@ \$	per head	
			Male Hoggets	@ \$	per head	
			Wethers	@ \$	per head	
			Rams	@ \$	per head	
			TOTAL SHEEP SALES			224,902
	DEATHS					
			72 Ewes		3 per cent	
			20 Ewe Hoggets		4 per cent	
			Male Hoggets		per cent	
			Wethers		per cent	
			4 Rams		20 per cent	
	SHEEP ON HAND CLOSING					
	TOTAL HEAD	2,670	STOCK UNITS		2,554	
		2,100 Ewes				
		550 Ewe Hoggets				
		Male Hoggets				
		Wethers				
		20 Rams				
	WOOL ACCOUNT 1					
	Comments	Nos.	kg/head	c/kg	TOTAL \$	
	Main May	2,100	Ewes	4.8 @	260.0	26,208
			Ewes	@		
			Ewes	@		
			Ewes	@		
	Sept	450	Ewe Hoggets	2.7 @	260.0	3,159
			Hoggets	@		
	Feb	1,500	Lambs	1.5 @	260.0	5,850
			Others	@		
				@		
	All March	2,100	Crutching	0.5 @	150.0	1,575
		Total kg	14,595			
				TOTAL WOOL SOLD		36,792
				AV Wool Price (c/kg)		252

Last Year Actual	GRAIN & PULSE ACCOUNT						Total Budget
	PRODUCE UNSOLD TO BEGIN						TOTAL
	M.Wheat	tonne of	Variety	@		\$/tonne	
	M.Wheat	tonne of		@		\$/tonne	
	M.Wheat	tonne of		@		\$/tonne	
	F.Wheat	tonne of		@		\$/tonne	
	F.Wheat	tonne of		@		\$/tonne	
	F.Wheat	tonne of		@		\$/tonne	
	Oats	tonne of		@		\$/tonne	
	Oats	tonne of		@		\$/tonne	
	Barley	tonne of		@		\$/tonne	
	Barley	tonne of		@		\$/tonne	
	Barley	tonne of		@		\$/tonne	
	Peas	tonne of		@		\$/tonne	
	Peas	tonne of		@		\$/tonne	
	Other	tonne of		@		\$/tonne	
	Other	tonne of				\$/tonne	
	TOTAL PRODUCTION ON HAND AT OPENING - SOLD						
	PRODUCE GROWN AND SOLD DURING YEAR						
		Variety	Area	Yield	Tonnes	Price	TOTAL
	M.Wheat						
	M.Wheat						
	M.Wheat						
	F.Wheat						
	F.Wheat	irrigated	24.0	12.0	288	360	103,680
	F.Wheat	dryland	24.0	6.0	144	360	51,840
	Oats						
	Oats						
	Barley	Dash	24.0	8.5	204	350	71,400
	Barley						
	Barley						
	Peas						
	Peas						
	Other						
	Other						
	TOTAL PRODUCTION GROWN AND SOLD DURING THE YEAR						226,920
	PRODUCE UNSOLD AT CLOSING						
		Variety	Area	Yield	Tonnes	Price	TOTAL
	M.Wheat						
	M.Wheat						
	M.Wheat						
	F.Wheat						
	F.Wheat						
	F.Wheat						
	Oats						
	Oats						
	Barley						
	Barley						
	Barley						
	Peas						
	Peas						
	Other						
	Other						
	TOTAL PRODUCTION UNSOLD ON HAND AT CLOSING						

Last Year Actual	MISCELLANEOUS INCOME		TOTAL	Total Budget
	Heading	Comment		
	Dairy heifers	475 head @ \$8.00/wk for 52 weeks	197,600	
	Calves	200 head @ \$5.00/wk for 15 weeks	15,000	
	lucerne hay	28ha@5500kg DM/ha @16c/kg DM	24,640	
	Rebates			
	Rebates			
	Previous Year Income			
	TOTAL MISCELLANEOUS INCOME			237,240
	NON OPERATING INCOME			
	Loans Uplifted			
	Other Income			
	TOTAL NON OPERATING INCOME			
	INVESTMENT INCOME			
	TOTAL INVESTMENT INCOME			

Last Year Actual	EXPENDITURE						Total Budget
	WAGES						TOTAL
	Farm Staff	Permanent		@ \$	3,500 per month	42,000	
		Permanent		@ \$	per month		
		Permanent		@ \$	per month		
		Permanent		@ \$	per month		
		Casual	700 hours	@ \$	18 per hour	12,600	
		Casual	hours	@ \$	per hour		
		Casual	hours	@ \$	per hour		
		Casual	hours	@ \$	per hour		
		TOTAL FARM STAFF					54,600
	Shearing	Ewes	2,550 sheep	280 @ \$/100		7,140	
		Lambs	1,500 sheep	280 @ \$/100		4,200	
	Crutching	Ewes	2,550 sheep	100 @ \$/100		2,550	
		Lambs	700 sheep	100 @ \$/100		700	
		Shed Hands				3,500	
		Shearing & Crutching					18,090
		TOTAL SHEARING					
	Rations / Store						
	Other						
		TOTAL RATIONS/STORE					
	STOCK PURCHASES						TOTAL
		Sheep				3,600	
		Cattle					
		Deer					
		Other					
		TOTAL STOCK PURCHASES					3,600
	ANIMAL HEALTH						TOTAL
		Total	4,454 SU at		\$/su		
	Or: Sheep		2,670 head		4.0 \$/hd	10,680	
		Cattle	475 head		\$/hd		
		Deer	head		\$/hd		
			Total		2 \$/su		
	Or: General						
		TOTAL ANIMAL HEALTH					10,680
	STOCK FEED PURCHASED						TOTAL
	Grazing	head		wks @	\$/wk		
	Grazing	head		wks @	\$/wk		
	Grazing	head		wks @	\$/wk		
	Feed barley	tonnes	@	\$	/ tonne		
	Sheep nuts	tonnes	@	\$	/ tonne		
	Barley straw	bales	@	\$	/ bale		
	Straw	bales	@	\$	/bale		
	Wheat	bales	@	\$			
	Dog Feed						1,200
	General						
		TOTAL STOCK FEED					1,200
	OTHER STOCK EXPENSES						TOTAL
		Woolshed Expenses				1,000	
		Artificial breeding					
		Other Breeding expenses					
		T.B. Testing					
		Pregnancy Testing					
		Dairy Expenses					
		Dog Purchases					
		Scanning @ 70c				1,850	
		General					
		TOTAL OTHER STOCK EXPENSES					2,850

FEED CONSERVATION						TOTAL	
Silage Covers							
Twine							
Contracting	bales of		@		\$/bale		
	240.0 bales of	Straw	@	14.0	\$/bale	3,360	
	500.0 tonnes of	Silage	@	20.0	\$/tonne	10,000	
	tonnes of		@		\$/ha		
	ha of		@		\$/ha		
General							
TOTAL FEED CONSERVATION							13,360
CONTRACTING						TOTAL	
Heading	ha of		@		\$/ha		
	ha of		@		\$/ha		
Mowing	ha of		@		\$/ha		
	ha of		@		\$/ha		
Windrowing	ha of		@		\$/ha		
	ha of		@		\$/ha		
Cultivation	ha of		@		\$/ha		
	ha of		@		\$/ha		
	ha of		@		\$/ha		
Drilling	ha of		@		\$/ha		
	ha of		@		\$/ha		
	ha of		@		\$/ha		
General							
TOTAL CONTRACTING EXPENSES							
CARTAGE						TOTAL	
Produce	432.0 tonnes of	Wheat	@	20.0	\$/tonne	8,640	
	tonnes of		@		\$/tonne		
	204.0 tonnes of	Barley	@	14.0	\$/tonne	2,856	
	tonnes of		@		\$/tonne		
	tonnes of		@		\$/tonne		
	tonnes of		@		\$/tonne		
	tonnes of		@		\$/tonne		
	tonnes of		@		\$/tonne		
Stock	head of		@		\$/head		
	head of		@		\$/head		
	head of		@		\$/head		
	head of		@		\$/head		
Wool	85.0 bales		@	12.0	\$/bale	1,020	
Hay/Straw	240.0 bales		@	8.0	\$/bale	1,920	
	bales		@		\$/bale		
General							1,000
TOTAL CARTAGE EXPENSES							15,436

FERTILISER & LIME							
CROP/BLOCK	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL	
Irrigated	124	Dap15s	190	24	607	14,301	
Dryland	180	Dap15s	115	21	607	12,565	
SUM BRASSICA	24	DAP	125	3	790	2,370	
w/f	44	DAP mix	200	9	790	6,952	
Lucerne	28	Sulphur super + Cu	325	9	285	2,594	
Pasture	90	Urea / S Amm	200	18	700	12,600	
Lime	140		1,250	175	35	6,125	
CROP	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE		
M.Wheat	48.0	Sulphur super	250	12	265	3,180	
M.Wheat	24.0	Urea	325	8	750	5,850	
F.Wheat	48.0						
F.Wheat	24.0	urea	100	2	750	1,800	
Oats							
Oats							
Barley	24.0	Sulphur super	250	6	265	1,590	
Barley	24.0	Urea	150	4	750	2,700	
Peas							
Peas							
Other							
Other							
Grass 1							
Grass 1							
Grass 2							
Grass 2							
Clover							
Clover							
Other							
Other							
			Total Tonnes	290			
			Cartage Cost		\$/tonne		
			Spreading Cost		\$/tonne		
	OR		Hectares at \$		/ha		
	OR			General			
				TOTAL FERTILISER & LIME			72,626

SEEDS & TREATMENTS					
CROP / PASTURE					TOTAL
summer brassica	24.0	ha	@	80.0 \$/ha	1,920
		ha	@	\$/ha	
Sowdown	34.0	ha	@	170.0 \$/ha	5,780
		ha	@	\$/ha	
winter brassica	44.0	ha	@	70.0 \$/ha	3,080
		ha	@	\$/ha	
		ha	@	\$/ha	
		ha	@	\$/ha	
M.Wheat		ha	@	\$/ha	
F.Wheat	48.0	ha	@	95.0 \$/ha	4,560
Oats		ha	@	\$/ha	
Barley	24.0	ha	@	80.0 \$/ha	1,920
Peas		ha	@	\$/ha	
Other		ha	@	\$/ha	
Other		ha	@	\$/ha	
Grass 1		ha	@	\$/ha	
Grass 2		ha	@	\$/ha	
Clover		ha	@	\$/ha	
Other		ha	@	\$/ha	
Other		ha	@	\$/ha	
GENERAL					
TOTAL SEEDS & TREATMENT					17,260
SACKS, SEED DRESSING AND CERTIFICATION					TOTAL
General	Sacks		@	\$/sack	
	Box Hire		@	\$/box	
Dressing & Certification	tonnes of		@	\$/tonne	
	tonnes of		@	\$/tonne	
	tonnes of		@	\$/tonne	
	tonnes of		@	\$/tonne	
	tonnes of		@	\$/tonne	
	tonnes of		@	\$/tonne	
General					
TOTAL SACKS, SEED DRESSING AND CERTIFICATION					

WEED AND PEST CONTROL						TOTAL	
WEED CONTROL							
Lucerne	14 ha of		@	73 \$/ha		1,015	
	ha of		@	\$/ha			
Brassicas	44.0 ha of	Treflan	@	50 \$/ha		2,200	
Pasture	34.0 ha of	Tropotox	@	50 \$/ha		1,700	
Roundup	116.0 ha of		@	90 \$/ha		10,440	
	ha of		@	\$/ha			
	ha of		@	\$/ha			
	ha of		@	\$/ha			
M.Wheat	48.0 ha of		@	220 \$/ha		10,560	
M.Wheat	24.0 ha of		@	\$/ha			
F.Wheat	48.0 ha of		@	\$/ha			
F.Wheat	24.0 ha of		@	\$/ha			
Oats	ha of		@	\$/ha			
Oats	ha of		@	\$/ha			
Barley	24.0 ha of		@	165 \$/ha		3,960	
Barley	ha of		@	\$/ha			
Peas	ha of		@	\$/ha			
Peas	ha of		@	\$/ha			
Other	ha of		@	\$/ha			
Other	ha of		@	\$/ha			
Grass 1	ha of		@	\$/ha			
Grass 1	ha of		@	\$/ha			
Grass 2	ha of		@	\$/ha			
Grass 2	ha of		@	\$/ha			
Clover	ha of		@	\$/ha			
Clover	ha of		@	\$/ha			
Other	ha of		@	\$/ha			
Other	ha of		@	\$/ha			
PEST & DISEASE							
	ha of		@	\$/ha			
	ha of		@	\$/ha			
Brassicas	24.0 ha of	Moth	@	55 \$/ha		1,320	
porina	24.0 ha of		@	33 \$/ha		792	
	ha of		@	\$/ha			
	ha of		@	\$/ha			
GENERAL	424.0						
						TOTAL WEED AND PEST	31,987
REPAIRS AND MAINTENANCE						TOTAL	
Plant (non motorised)						7,000	
Buildings						3,000	
Property							
Water / Creeks						3,500	
Irrigation						6,000	
Other						2,000	
Fencing						2,000	
General							
						TOTAL REPAIRS AND MAINTENANCE	23,500

VEHICLE EXPENSES		TOTAL	
Fuel	Petrol Diesel Oil Other	10,500	
Repairs	Car Truck Tractor Header	10,500	
Registration / License Other			
TOTAL VEHICLE EXPENSES			21,000
ELECTRICITY		TOTAL	
	Household	1,500	
	Farm	500	
	Irrigation	\$150/ha surface pump based on 0.5 kw/ha	30,000
TOTAL ELECTRICITY			32,000
OTHER FARM WORKING EXPENSES & DEVELOPMENT		TOTAL	
TOTAL OTHER FARM WORKING EXPENSES			
ADMINISTRATION		TOTAL	
Professional Fees	Accountancy Advisory Service Farm Secretarial Legal		
General	Phone & Tolls Subscriptions Sundry Other	12,000	
TOTAL ADMINISTRATION			12,000
STANDING CHARGES		TOTAL	
Rates		7,500	
Insurance	Farm	8,000	
	Crop		
	ACC	3,000	
	Other		
Water Charges	\$55/ha	11,000	
Bank Fees		400	
TOTAL STANDING CHARGES			29,900

STOCK VALUES

TOTAL CHANGE OF VALUE OF STOCK ON HAND
 MANUAL CHANGE OF VALUE OF STOCK ON HAND

Sheep			Cattle		
Change in Numbers	\$/hd	\$ Change	Change in Numbers	\$/hd	\$ Change
Ewes		90	Cows		
Ewe Hoggets		90	475 Heifers		
Male Hoggets		41	-475 Heifer Calves		
Rams		143	Steer Calves		
			Steers		
			Bulls		

Total \$ of Change in Sheep Nos

Total \$ of Change in Cattle Nos

Deer

Change in Numbers	\$/hd	\$ Change
M.A. Hinds		458
R2yr Hinds		402
R1yr Hinds		252
R1yr Stags		274
R2yr Stags		453
Breeding Stags		1,576

Total \$ of Change in Deer Nos

MACFARLANE RURAL BUSINESS LTD

PHYSICAL PRODUCTION SUMMARY

Farm / Client	Central Plains	File Name	5. Intensive Finishing Post CPI REV
Business Year	irrigated	Date Printed	18-Dec-07
Total Farm Area (ha)	400	Prepared By:	Macfarlane Rural Business
Total Effective Area (ha)	390		
Total Stock Units Wintered:			

SHEEP		CATTLE	
Ewes		Cows	
Ewe Hoggets		Heifers	
Male Hoggets		Heifer Calves	
Wethers		Male Calves	
Rams		Steers/Bulls	
		Bulls	
TOTAL SHEEP		TOTAL CATTLE	
Sheep stock units		Cattle stock units	
Lambing percentage		Calving percentage	
Wool/sheep S.U.		Cows in Milk	
Av. Wool Price/kg	260	kgMS /cow	
		kgMS /ha	
SHEEP INCOME/SU		CATTLE INCOME/SU	

DEER		PRODUCE		
M.A. Hinds		Crop	Area	Yield/Ha
R 2yr Hinds		M.Wheat		
R 1yr Hinds		F.Wheat		
R1yr Stags		Oats		
R 2yr Stags		Barley		
M.A. Stags		Peas		
		Other Grain		
TOTAL DEER		Grass Seed 1.		
Deer stock units		Grass Seed 2.		
Fawning percentage		Clover		
Velvet/stag		Other Small Seed		
Av. Velvet Price/kg				
		TOTAL AREA		
DEER INCOME/SU		PRODUCE INCOME/HA		

FINANCIAL INDICES

	Total \$	\$/ha	\$/su
Total Cash Farm Income	861,230	2,208	
Change in Value of Stock on Hand			
Change in Value of Produce on Hand			
Gross Farm Income	861,230	2,208	
Farm Working Expenses	548,229	1,406	
Earnings Before Interest, Drawings and Tax	313,001	803	
Total Debt Servicing (interest only)			
Farm Working Expenses as a % of Gross Farm Income		64	
Debt Servicing as % of Gross Farm Income			
Debt Servicing as % of EBIT			

MACFARLANE RURAL BUSINESS LTD BUDGET SUMMARY

390 Su or Ha

	TOTAL \$			TOTAL \$	
WAGES	128,200	328.7	SHEEP	1,394,490	3,575.6
ANIMAL HEALTH	40,000	102.6	WOOL	60,840	156.0
STOCKFEED PURCHASED	1,500	3.8	CATTLE	1,365,900	3,502.3
OTHER STOCK EXPENSES	4,300	11.0	MILK		
FEED CONSERVATION	9,900	25.4	DEER		
CONTRACTING			VELVET		
CARTAGE	83,256	213.5	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	92,638	237.5	Previous Yr Sales		
SEEDS & TREATMENT	12,160	31.2	Current Yr Sales		
SACKS & SEED DRESSING			Unsold At Year End		
WEED & PEST CONTROL	13,625	34.9	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	25,000	64.1	Previous Yr Sales		
VEHICLE EXPENSES	21,000	53.8	Current Yr Sales		
ELECTRICITY	60,500	155.1	Unsold At Year End		
OTHER WORKING EXPS			MISCELLANEOUS INCOME		
ADMINISTRATION	15,000	38.5			
STANDING CHARGES	41,150	105.5	STOCK PURCHASES		
			Sheep	-1,008,000	-2,584.6
			Cattle	-952,000	-2,441.0
			Deer		
			Other		
CASH FARM WORKING EXPENSES	548,229	1,405.7	CASH FARM INCOME	861,230	2,208.3
CASH FARM WORKING PROFIT	313,001	802.6			
DEBT SERVICING					
Mortgage					
Term Interest					
Current Account					
Rent					
Other					
CASH OPERATING EXPENSES	548,229	1,405.7	CASH OPERATING INCOME	861,230	2,208.3
CASH OPERATING SURPLUS/DEFICIT	313,001	802.6			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION					
CAPITAL PURCHASES & PAYMENTS	42,000	107.7	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	590,229	1,513.4	TOTAL CASH INCOME	861,230	2,208.3
TOTAL CASH SURPLUS/DEFICIT	271,001	694.9			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	271,001	694.9			

		Dec	Jan	Feb	Mar	Apr	May	Jun
Contracting								
Rebates								
Previous Years Income								
Non- Operating Investment								
TOTAL INCOME	861,230							
EXPENDITURE	TOTAL							
Wages								
- Farm Staff	76,800							
- Shearing	50,400							
- Rations/Store/Other	1,000							
Animal Health	40,000							
Stock Feed	1,500							
Other Stock Exp.	4,300							
Feed Conservation	9,900							
Contracting								
Cartage	83,256							
Fertiliser & Lime	92,638							
Seed and Treatment	12,160							
Sacks, Seed Dressing								
Weed & Pest Control	13,625							
Repairs and Mainten.	25,000							
Vehicle Expenses	21,000							
Electricity	60,500							
Other Working Exp.								
Administration	15,000							
Standing Charge	41,150							
Debt Servicing								
- Mortgage								
- Term Loan Interest								
- Current Account								
- Rent								
- Other								
Personal Drawings								
Other Personal Exp.								
Income Tax								
- Terminal								
- Provisional								
Capital Purchases	42,000							
Investments								
Unpaid Accounts								
TOTAL EXPENSES	590,229							
MONTHLY BALANCE	271,001							
CLOSING BALANCE								
GST IN								
GST OUT								
NET GST								
GST INCL. BALANCE								

Last Year Actual	SHEEP ACCOUNT 1						Total Budget
	SHEEP ON HAND OPENING STOCK UNITS						
	TOTAL HEAD						
			Ewe				
			Ewe Hoggets				
			Male Hoggets				
			Wethers				
			Rams				
	<i>Comments</i>	<i>Nos.</i>	SHEEP PURCHASES			TOTAL	
			Ewes	@ \$	per head		
			Ewes 2th	@ \$	per head		
			Ewe Hoggets	@ \$	per head		
			Ewe Lambs	@ \$	per head		
	28kgLW@\$1.50/kg	24,000	Male Lambs	@ \$	42.0 per head	1,008,000	
			Male Hoggets	@ \$	per head		
			Wethers	@ \$	per head		
			Rams	@ \$	per head		
			TOTAL SHEEP PURCHASES				1,008,000
	LAMBING						
			Ewes at	Lambing %.	Total Lambs		
			Hoggets at	Lambing %.	Total Lambs		
			Ewe Lambs				
			Male Lambs				
	<i>Comments</i>	<i>Nos.</i>	SHEEP SALES			TOTAL	
			Ewes	@ \$	per head		
			Ewe 2ths	@ \$	per head		
			Ewe Hoggets	@ \$	per head		
			Ewe lambs	@ \$	per head		
			Ewe lambs	@ \$	per head		
			Male lambs	@ \$	per head		
	17.2kg@\$3.45/kg	23,500	Male lambs	@ \$	59.3 per head	1,394,490	
			Male lambs	@ \$	per head		
			Male Hoggets	@ \$	per head		
			Wethers	@ \$	per head		
			Rams	@ \$	per head		
			TOTAL SHEEP SALES				1,394,490
	DEATHS						
			Ewes		per cent		
			Ewe Hoggets		per cent		
		500	Male lambs		per cent		
			Wethers		per cent		
			Rams		per cent		
	SHEEP ON HAND CLOSING STOCK UNITS						
	TOTAL HEAD						
			Ewes				
			Ewe Hoggets				
			Male Hoggets				
			Wethers				
			Rams				
	WOOL ACCOUNT 1						
	<i>Comments</i>	<i>Nos.</i>		kg/head	c/kg	TOTAL \$	
			Ewes	@			
			Ewes	@			
			Ewes	@			
			Ewes	@			
			Ewe Hoggets	@			
			Hoggets	@			
		18,000	Lambs	1.3 @	260.0	60,840	
			Others	@			
				@			
			Crutching	@			
		Total kg	23,400				
			TOTAL WOOL SOLD			60,840	
			AV Wool Price (c/kg)			260	

Last Year Actual	CATTLE ACCOUNT 1				Total Budget
	TOTAL HEAD		CATTLE ON HAND OPENING STOCK UNITS		
			Cows		
			Heifers		
			Heifer Calves		
			Male Calves		
			Steers/Bulls		
			Breeding Bulls		
	<i>Comments</i>	<i>Nos.</i>	CATTLE PURCHASES		TOTAL
			Cows	@\$	per head
			Heifers	@\$	per head
			Heifer Calves	@\$	per head
			Male Calves	@\$	per head
	350kg@\$1.70	1,600	Steers	@\$	595 per head
			Breeding Bulls	@\$	per head
			TOTAL CATTLE PURCHASES		952,000
			CALVING		
			Cows at	Calving %	Total Calves
			Heifer Calves		
			Male Calves		
	<i>Comments</i>	<i>Nos.</i>	CATTLE SALES		TOTAL
			Cows	@\$	per head
			Cows	@\$	per head
			Heifers	@\$	per head
			Heifer Calves	@\$	per head
			Male Calves	@\$	per head
	290kg@\$3.00/kg	1,570	Steers	@\$	870 per head
			Steers/Bulls	@\$	per head
			Steers/Bulls	@\$	per head
			Breeding Bulls	@\$	per head
			Other	@\$	per head
			TOTAL CATTLE SALES		1,365,900
			DEATHS		
			Cows	per cent	
			Heifers	per cent	
		30	Steers	per cent	
			Br. Bulls	per cent	
	TOTAL HEAD		CATTLE ON HAND CLOSING STOCK UNITS		
			Cows		
			Heifers		
			Heifer Calves		
			Male Calves		
			Steers/Bulls		
			Breeding Bulls		

Last Year Actual	EXPENDITURE	Total Budget
	WAGES	TOTAL
	Farm Staff Permanent @\$ 3,200 per month	38,400
	Permanent @\$ 3,200 per month	38,400
	Permanent @\$ per month	
	Permanent @\$ per month	
	Casual hours @\$ per hour	
	Casual hours @\$ per hour	
	Casual hours @\$ per hour	
	Casual hours @\$ per hour	
	TOTAL FARM STAFF	76,800
	Shearing Ewes sheep @\$/100	
	Lambs 18,000 sheep 280 @\$/100	50,400
	Crutching Ewes sheep @\$/100	
	Lambs sheep @\$/100	
	Shed Hands Shearing & Crutching	
	TOTAL SHEARING	50,400
	Rations / Store	1,000
	Other	
	TOTAL RATIONS/STORE	1,000
	STOCK PURCHASES	TOTAL
	Sheep	1,008,000
	Cattle	952,000
	Deer	
	Other	
	TOTAL STOCK PURCHASES	1,960,000
	ANIMAL HEALTH	TOTAL
	Total SU at \$/su	
	Or: Sheep 24,000 head 1.0 \$/hd	24,000
	Cattle 1,600 head 10.0 \$/hd	16,000
	Deer head \$/hd	
	Total \$/su	
	Or: General	
	TOTAL ANIMAL HEALTH	40,000
	STOCK FEED PURCHASED	TOTAL
	Grazing head wks @ \$/wk	
	Grazing head wks @ \$/wk	
	Grazing head wks @ \$/wk	
	Grain Concentrates tonnes @ \$ / tonne	
	Grain Concentrates tonnes @ \$ / tonne	
	Hay Purchased bales @ \$ / bale	
	Silage Purchased tonnes @ \$ /tonne	
	Milk Powder @ \$	
	Dog Feed	1,500
	General	
	TOTAL STOCK FEED	1,500
	OTHER STOCK EXPENSES	TOTAL
	Woolshed Expenses	1,500
	Artificial breeding	
	Other Breeding expenses	
	T.B. Testing	
	Pregnancy Testing	
	Dairy Expenses	
	Dog Purchases	
	tags etc	1,800
	General	1,000
	TOTAL OTHER STOCK EXPENSES	4,300

FEED CONSERVATION						TOTAL	
Silage Covers							
Twine							
Contracting	450.0	bales of	baleage	@	22.0 \$/bale	9,900	
		bales of		@	\$/bale		
		tonnes of		@	\$/tonne		
		ha of		@	\$/ha		
		ha of		@	\$/ha		
General							
TOTAL FEED CONSERVATION							9,900
CONTRACTING						TOTAL	
Heading		ha of		@	\$/ha		
		ha of		@	\$/ha		
		ha of		@	\$/ha		
		ha of		@	\$/ha		
Windrowing		ha of		@	\$/ha		
		ha of		@	\$/ha		
Cultivation		ha of		@	\$/ha		
		ha of		@	\$/ha		
		ha of		@	\$/ha		
Drilling		ha of		@	\$/ha		
		ha of		@	\$/ha		
		ha of		@	\$/ha		
General							
TOTAL CONTRACTING EXPENSES							
CARTAGE						TOTAL	
Produce		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
		tonnes of		@	\$/tonne		
Stock	24,000.0	head of	lambs	@	2.2 \$/head	52,800	
	1,600.0	head of	cattle	@	18.0 \$/head	28,800	
		head of		@	\$/head		
		head of		@	\$/head		
Wool	138.0	bales		@	12.0 \$/bale	1,656	
Hay/Straw		bales		@	\$/bale		
		bales		@	\$/bale		
General							
TOTAL CARTAGE EXPENSES							83,256

FERTILISER & LIME

CROP/BLOCK	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL
irrigated pasture	380	s super	350	133	265	35,245
dryland pasture	10	s super	200	2	265	530
w/feed	35	DAP	200	7	790	5,530
lime	160		1,250	200	35	7,000
trace elements	230		6	1	4,000	5,520
nitrogen	345	urea	150	52	750	38,813

CROP	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE
M.Wheat					
M.Wheat					
F.Wheat					
F.Wheat					
Oats					
Oats					
Barley					
Barley					
Peas					
Peas					
Other					
Other					
Grass 1					
Grass 1					
Grass 2					
Grass 2					
Clover					
Clover					
Other					
Other					

Total Tonnes 395
 Cartage Cost \$/tonne
 Spreading Cost \$/tonne

OR Hectares at \$ /ha
 OR

General
TOTAL FERTILISER & LIME

92,638

SEEDS & TREATMENTS				TOTAL
CROP / PASTURE				
winter feed	35.0 ha	@	80.0 \$/ha	2,800
new pasture	52.0 ha	@	180.0 \$/ha	9,360
	ha	@	\$/ha	
	ha	@	\$/ha	
	ha	@	\$/ha	
	ha	@	\$/ha	
	ha	@	\$/ha	
	ha	@	\$/ha	
M.Wheat	ha	@	\$/ha	
F.Wheat	ha	@	\$/ha	
Oats	ha	@	\$/ha	
Barley	ha	@	\$/ha	
Peas	ha	@	\$/ha	
Other	ha	@	\$/ha	
Other	ha	@	\$/ha	
Grass 1	ha	@	\$/ha	
Grass 2	ha	@	\$/ha	
Clover	ha	@	\$/ha	
Other	ha	@	\$/ha	
Other	ha	@	\$/ha	
GENERAL				
TOTAL SEEDS & TREATMENT				12,160
SACKS, SEED DRESSING AND CERTIFICATION				TOTAL
General	Sacks	@	\$/sack	
	Box Hire	@	\$/box	
Dressing & Certification	tonnes of	@	\$/tonne	
	tonnes of	@	\$/tonne	
	tonnes of	@	\$/tonne	
	tonnes of	@	\$/tonne	
	tonnes of	@	\$/tonne	
	tonnes of	@	\$/tonne	
General				
TOTAL SACKS, SEED DRESSING AND CERTIFICATION				

WEED AND PEST CONTROL				TOTAL
WEED CONTROL				
glyphosate	87 ha of	@	85 \$/ha	7,395
w/feed	35.0 ha of	@@	95 \$/ha	3,325
thistles	35.0 ha of	@@	50 \$/ha	1,750
porina	35.0 ha of	@@	33 \$/ha	1,155
	ha of	@@	\$/ha	
	ha of	@@	\$/ha	
	ha of	@@	\$/ha	
	ha of	@@	\$/ha	
M.Wheat	ha of	@@	\$/ha	
M.Wheat	ha of	@@	\$/ha	
F.Wheat	ha of	@@	\$/ha	
F.Wheat	ha of	@@	\$/ha	
Oats	ha of	@@	\$/ha	
Oats	ha of	@@	\$/ha	
Barley	ha of	@@	\$/ha	
Barley	ha of	@@	\$/ha	
Peas	ha of	@@	\$/ha	
Peas	ha of	@@	\$/ha	
Other	ha of	@@	\$/ha	
Other	ha of	@@	\$/ha	
Grass 1	ha of	@@	\$/ha	
Grass 1	ha of	@@	\$/ha	
Grass 2	ha of	@@	\$/ha	
Grass 2	ha of	@@	\$/ha	
Clover	ha of	@@	\$/ha	
Clover	ha of	@@	\$/ha	
Other	ha of	@@	\$/ha	
Other	ha of	@	\$/ha	
PEST & DISEASE				
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
GENERAL				
TOTAL WEED AND PEST				13,625
REPAIRS AND MAINTENANCE				TOTAL
Plant (non motorised)				6,000
Buildings				2,500
Property				
Water / Creeks				
Irrigation				12,000
Other				
Fencing				2,000
General				2,500
TOTAL REPAIRS AND MAINTENANCE				25,000

VEHICLE EXPENSES		TOTAL	
Fuel	Petrol Diesel Oil Other	10,500	
Repairs	Car Truck Tractor Header		
Registration / License Other		10,500	
TOTAL VEHICLE EXPENSES			21,000
ELECTRICITY		TOTAL	
	Household	1,500	
	Farm	500	
	Irrigation	58,500	
TOTAL ELECTRICITY			60,500
OTHER FARM WORKING EXPENSES & DEVELOPMENT		TOTAL	
TOTAL OTHER FARM WORKING EXPENSES			
ADMINISTRATION		TOTAL	
Professional Fees	Accountancy Advisory Service Farm Secretarial Legal		
General	Phone & Tolls Subscriptions Sundry Other	15,000	
TOTAL ADMINISTRATION			15,000
STANDING CHARGES		TOTAL	
Rates		7,500	
Insurance	Farm	8,000	
	Crop		
	ACC	3,650	
	Other		
Water Charges	400ha @ \$55/ha	22,000	
Bank Fees			
TOTAL STANDING CHARGES			41,150

	PERSONAL DRAWINGS		TOTAL	
	Cash Drawings per month		\$/mth	
	Cash Drawings per month		\$/mth	
	Other Cash Expenses			
		TOTAL PERSONAL DRAWINGS		
	OTHER PERSONAL EXPENSES		TOTAL	
	Medical Insurance			
	Life Insurance			
	School Fees			
		TOTAL OTHER PERSONAL EXPENSES		
	TAXATION		TOTAL	
	Income Tax			
	Terminal			
	Provisional			
		TOTAL TAXATION		
	CAPITAL PURCHASE AND PAYMENTS		TOTAL	
	Mortgage Principal			
	Purchases	Plant replacement	20,000	
		Irrigator Replacement	22,000	
	Hire Purchase			
		TOTAL CAPITAL PURCHASE AND PAYMENTS		42,000
	INVESTMENTS		TOTAL	
	Equalization			
	Other			
	Other			
		TOTAL INVESTMENTS		
	UNPAID ACCOUNTS FROM PREVIOUS YEAR		TOTAL	
		TOTAL UNPAID ACCOUNTS		

STOCK VALUES

TOTAL CHANGE OF VALUE OF STOCK ON HAND
 MANUAL CHANGE OF VALUE OF STOCK ON HAND

Sheep			Cattle		
Change in Numbers	\$/hd	\$ Change	Change in Numbers	\$/hd	\$ Change
Ewes		51	Cows		381
Ewe Hoggets		41	Heifers		293
Male Hoggets		41	Heifer Calves		188
Rams		143	Steer Calves		279
			Steers		396
			Bulls		1,177

Total \$ of Change in Sheep Nos

Total \$ of Change in Cattle Nos

Deer

Change in Numbers	\$/hd	\$ Change
M.A. Hinds		458
R2yr Hinds		402
R1yr Hinds		252
R1yr Stags		274
R2yr Stags		453
Breeding Stags		1,576

Total \$ of Change in Deer Nos

MACFARLANE RURAL BUSINESS LTD

PHYSICAL PRODUCTION SUMMARY

Farm / Client	Central Plains	File Name	6. Arable & Process Crop Post CPI
Business Year	Irrigated	Date Printed	18-Dec-07
Total Farm Area (ha)	400	Prepared By:	Macfarlane Rural Business
Total Effective Area (ha)	390		
Total Stock Units Wintered:			

SHEEP

Ewes
Ewe Hoggets
Male Hoggets
Wethers
Rams

CATTLE

Cows
Heifers
Heifer Calves
Male Calves
Steers/Bulls
Bulls

TOTAL SHEEP
Sheep stock units

TOTAL CATTLE
Cattle stock units

Lambing percentage
Wool/sheep S.U.
Av. Wool Price/kg

260

Calving percentage
Cows in Milk
kgMS /cow
kgMS /ha

SHEEP INCOME/SU

CATTLE INCOME/SU

DEER

M.A. Hinds
R 2yr Hinds
R 1yr Hinds
R1yr Stags
R 2yr Stags
M.A. Stags

PRODUCE

	Area	Yield/Ha
Crop		
M.Wheat	65.0	9.0
F.Wheat	65.0	12.0
Oats		
Barley		
Peas	65.0	7.0
Other Grain	65.0	65.0
Grass Seed 1.	65.0	1.8
Grass Seed 2.		
Clover	65.0	0.7
Other Small Seed		

TOTAL DEER
Deer stock units

Fawning percentage
Velvet/stag
Av. Velvet Price/kg

TOTAL AREA 390.0

DEER INCOME/SU

PRODUCE INCOME/HA 4,907

FINANCIAL INDICES

	Total \$	\$/ha	\$/su
Total Cash Farm Income	2,083,272	5,342	
Change in Value of Stock on Hand			
Change in Value of Produce on Hand			
Gross Farm Income	2,083,272	5,342	
Farm Working Expenses	1,119,950	2,872	
Earnings Before Interest, Drawings and Tax	963,322	2,470	
Total Debt Servicing (interest only)			
Farm Working Expenses as a % of Gross Farm Income			54
Debt Servicing as % of Gross Farm Income			
Debt Servicing as % of EBIT			

MACFARLANE RURAL BUSINESS LTD BUDGET SUMMARY					
390 Su or Ha					
	TOTAL \$			TOTAL \$	
WAGES	106,000	271.8	SHEEP	432,827	1,109.8
ANIMAL HEALTH	6,000	15.4	WOOL	13,520	34.7
STOCKFEED PURCHASED	1,200	3.1	CATTLE		
OTHER STOCK EXPENSES	1,000	2.6	MILK		
FEED CONSERVATION			DEER		
CONTRACTING	77,025	197.5	VELVET		
CARTAGE	105,465	270.4	GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	269,620	691.3	Previous Yr Sales		
SEEDS & TREATMENT	150,150	385.0	Current Yr Sales	1,379,300	3,536.7
SACKS & SEED DRESSING	45,420	116.5	Unsold At Year End		
WEED & PEST CONTROL	149,500	383.3	SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	36,000	92.3	Previous Yr Sales		
VEHICLE EXPENSES	54,750	140.4	Current Yr Sales	534,300	1,370.0
ELECTRICITY	60,500	155.1	Unsold At Year End		
OTHER WORKING EXPS			MISCELLANEOUS INCOME		
ADMINISTRATION	15,000	38.5			
STANDING CHARGES	42,320	108.5	STOCK PURCHASES		
			Sheep	-276,675	-709.4
			Cattle		
			Deer		
			Other		
CASH FARM WORKING EXPENSES	1,119,950	2,871.7	CASH FARM INCOME	2,083,272	5,341.7
CASH FARM WORKING PROFIT	963,322	2,470.1			
DEBT SERVICING					
Mortgage					
Term Interest					
Current Account					
Rent					
Other					
CASH OPERATING EXPENSES	1,119,950	2,871.7	CASH OPERATING INCOME	2,083,272	5,341.7
CASH OPERATING SURPLUS/DEFICIT	963,322	2,470.1			
PERSONAL DRAWINGS			NON OPERATING INCOME		
OTHER PERSONAL					
TAXATION					
CAPITAL PURCHASES & PAYMENTS	82,000	210.3	INVESTMENT INCOME		
INVESTMENTS					
UNPAID ACCOUNTS					
TOTAL CASH EXPENDITURE	1,201,950	3,081.9	TOTAL CASH INCOME	2,083,272	5,341.7
TOTAL CASH SURPLUS/DEFICIT	881,322	2,259.8			
Change in value of stock on hand					
Change in value of produce on hand					
Depreciation					
TRUE SURPLUS/DEFICIT	881,322	2,259.8			

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Contracting													
Rebates													
Previous Years Income													
Non- Operating Investment													
TOTAL INCOME	2,083,272												
EXPENDITURE	TOTAL												
Wages													
- Farm Staff	94,800												
- Shearing	11,200												
- Rations/Store/Other													
Animal Health	6,000												
Stock Feed	1,200												
Other Stock Exp.	1,000												
Feed Conservation													
Contracting	77,025												
Cartage	105,465												
Fertiliser & Lime	269,620												
Seed and Treatment	150,150												
Sacks,Seed Dressing	45,420												
Weed & Pest Control	149,500												
Repairs and Mainten.	36,000												
Vehicle Expenses	54,750												
Electricity	60,500												
Other Working Exp.													
Administration	15,000												
Standing Charge	42,320												
Debt Servicing													
- Mortgage													
- Term Loan Interest													
- Current Account													
- Rent													
- Other													
Personal Drawings													
Other Personal Exp.													
Income Tax													
- Terminal													
-Provisional													
Capital Purchases	82,000												
Investments													
Unpaid Accounts													
TOTAL EXPENSES	1,201,950												
MONTHLY BALANCE	881,322												
CLOSING BALANCE													
GST IN													
GST OUT													
NET GST													
GST INCL. BALANCE													

Last Year Actual	SHEEP ACCOUNT 1					Total Budget
	SHEEP ON HAND OPENING STOCK UNITS					
	TOTAL HEAD					
			Ewe			
			Ewe Hoggets			
			Male Hoggets			
			Wethers			
			Rams			
	<i>Comments</i>	<i>Nos.</i>	SHEEP PURCHASES		TOTAL	
			Ewes	@ \$	per head	
			Ewes 2th	@ \$	per head	
			Ewe Hoggets	@ \$	per head	
	30kg@\$1.50	3,490	Winter lambs	@ \$	45.0 per head	157,050
	30kg@\$1.50	1,900	Summer Lambs	@ \$	45.0 per head	85,500
	35kg@\$1.50	650	Winter lambs	@ \$	52.5 per head	34,125
			Wethers	@ \$	per head	
			Rams	@ \$	per head	
			TOTAL SHEEP PURCHASES			276,675
			LAMBING			
			Ewes at	Lambing %.	Total Lambs	
			Hoggets at	Lambing %.	Total Lambs	
			Ewe Lambs			
			Male Lambs			
	<i>Comments</i>	<i>Nos.</i>	SHEEP SALES		TOTAL	
			Ewes	@ \$	per head	
			Ewe 2ths	@ \$	per head	
			Ewe lambs	@ \$	per head	
			Ewe lambs	@ \$	per head	
			Ewe lambs	@ \$	per head	
	19kg@\$4.20/kg	4,000	Winter lambs	@ \$	79.8 per head	319,200
	16.7kg@\$3.60	1,890	Summer lambs	@ \$	60.1 per head	113,627
			Winter lambs	@ \$	per head	
			Male Hoggets	@ \$	per head	
			Wethers	@ \$	per head	
			Rams	@ \$	per head	
			TOTAL SHEEP SALES			432,827
			DEATHS			
			Ewes		per cent	
			Ewe Hoggets		per cent	
			Male Hoggets		per cent	
		150	lambs		per cent	
			Rams		per cent	
	TOTAL HEAD		SHEEP ON HAND CLOSING STOCK UNITS			
			Ewes			
			Ewe Hoggets			
			Male Hoggets			
			Wethers			
			Rams			
	WOOL ACCOUNT 1				TOTAL	
	<i>Comments</i>	<i>Nos.</i>		kg/head	c/kg	\$
			Ewes	@		
			Ewes	@		
			Ewes	@		
			Ewes	@		
			Ewe Hoggets	@		
			Hoggets	@		
		4,000	Lambs	1.3 @	260.0	13,520
			Others	@		
			Crutching	@		
		Total kg	5,200			
			TOTAL WOOL SOLD			13,520
			AV Wool Price (c/kg)			260

Last Year Actual	GRAIN & PULSE ACCOUNT							Total Budget
	PRODUCE UNSOLD TO BEGIN						TOTAL	
			<i>Variety</i>					
	M.Wheat	tonne of	@			\$/tonne		
	M.Wheat	tonne of	@			\$/tonne		
	M.Wheat	tonne of	@			\$/tonne		
	F.Wheat	tonne of	@			\$/tonne		
	F.Wheat	tonne of	@			\$/tonne		
	F.Wheat	tonne of	@			\$/tonne		
	Oats	tonne of	@			\$/tonne		
	Oats	tonne of	@			\$/tonne		
	Barley	tonne of	@			\$/tonne		
	Barley	tonne of	@			\$/tonne		
	Barley	tonne of	@			\$/tonne		
	Peas	tonne of	@			\$/tonne		
	Peas	tonne of	@			\$/tonne		
	Other	tonne of	@			\$/tonne		
	Other	tonne of	@			\$/tonne		
	TOTAL PRODUCTION ON HAND AT OPENING - SOLD							
	PRODUCE GROWN AND SOLD DURING YEAR							
		<i>Variety</i>	<i>Area</i>	<i>Yield</i>	<i>Tonnes</i>	<i>Price</i>	TOTAL	
	M.Wheat		65.0	9.0	585	400	234,000	
	M.Wheat							
	M.Wheat							
	F.Wheat		65.0	12.0	780	360	280,800	
	F.Wheat							
	F.Wheat							
	Oats							
	Oats							
	Barley							
	Barley							
	Barley							
	Peas		65.0	7.0	455	275	125,125	
	Peas							
	Potatoes		65.0	65.0	4,225	175	739,375	
	Other							
	TOTAL PRODUCTION GROWN AND SOLD DURING THE YEAR							1,379,300
	PRODUCE UNSOLD AT CLOSING							
		<i>Variety</i>	<i>Area</i>	<i>Yield</i>	<i>Tonnes</i>	<i>Price</i>	TOTAL	
	M.Wheat							
	M.Wheat							
	M.Wheat							
	F.Wheat							
	F.Wheat							
	F.Wheat							
	Oats							
	Oats							
	Barley							
	Barley							
	Barley							
	Peas							
	Peas							
	Other							
	Other							
	TOTAL PRODUCTION UNSOLD ON HAND AT CLOSING							

Last Year Actual	SMALL SEEDS ACCOUNT							Total Budget
	PRODUCE UNSOLD TO BEGIN						TOTAL	
	Grass Seed 1.	tonne of	Variety	@		\$/kg		
	Grass Seed 1.	tonne of		@		\$/kg		
	Grass Seed 1.	tonne of		@		\$/kg		
	Grass Seed 1.	tonne of		@		\$/kg		
	Grass Seed 1.	tonne of		@		\$/kg		
	Grass Seed 2.	tonne of		@		\$/kg		
	Grass Seed 2.	tonne of		@		\$/kg		
	Grass Seed 2.	tonne of		@		\$/kg		
	Grass Seed 2.	tonne of		@		\$/kg		
	Clover	tonne of		@		\$/kg		
	Clover	tonne of		@		\$/kg		
	Other	tonne of		@		\$/kg		
	Other	tonne of		@		\$/kg		
	Other	tonne of		@		\$/kg		
	TOTAL PRODUCTION ON HAND AT OPENING - SOLD							
	PRODUCE GROWN AND SOLD DURING YEAR							
	VARIETY	Variety	Area	Yield	Tonnes	Price	TOTAL	
	Grass Seed 1.			65.0	1.8	117.0 2,400.0	280,800	
	Grass Seed 1.							
	Grass Seed 1.							
	Grass Seed 1.							
	Grass Seed 2.							
	Grass Seed 2.							
	Grass Seed 2.							
	Grass Seed 2.							
	Clover		65.0	0.7	42.3 6,000.0	253,500		
	Clover							
	Other							
	Other							
	Other							
	Other							
	TOTAL PRODUCTION GROWN AND SOLD DURING THE YEAR							534,300
	PRODUCE UNSOLD AT CLOSING							
	VARIETY	Variety	Area	Yield	Tonnes	Price	TOTAL	
	Grass Seed 1.							
	Grass Seed 1.							
	Grass Seed 1.							
	Grass Seed 1.							
	Grass Seed 2.							
	Grass Seed 2.							
	Grass Seed 2.							
	Grass Seed 2.							
	Clover							
	Clover							
	Other							
	Other							
	Other							
	Other							
	TOTAL PRODUCTION UNSOLD ON HAND AT CLOSING							

Last Year Actual	EXPENDITURE					Total Budget
	WAGES					TOTAL
	Farm Staff	Permanent		@\$	per month	
		Permanent		@\$	3,500 per month	42,000
		Permanent		@\$	3,500 per month	42,000
		Permanent		@\$	per month	
	harvest	Casual	600 hours	@\$	18 per hour	10,800
		Casual	hours	@\$	per hour	
		Casual	hours	@\$	per hour	
		Casual	hours	@\$	per hour	
					TOTAL FARM STAFF	94,800
	Shearing	Ewes	sheep	@\$/100		
		Lambs	4,000 sheep	280 @\$/100		11,200
	Crutching	Ewes	sheep	@\$/100		
		Lambs	sheep	@\$/100		
		Shed Hands				
		Shearing & Crutching				
					TOTAL SHEARING	11,200
	Rations / Store					
	Other					
					TOTAL RATIONS/STORE	
	STOCK PURCHASES					TOTAL
		Sheep				276,675
		Cattle				
		Deer				
		Other				
					TOTAL STOCK PURCHASES	276,675
	ANIMAL HEALTH					TOTAL
		Total	SU at		\$/su	
	Or: Sheep		head		\$/hd	
		Cattle	head		\$/hd	
		Deer	head		\$/hd	
			Total		\$/su	
	Or: General	Misc. expenses with sheep	\$1.00/hd			6,000
					TOTAL ANIMAL HEALTH	6,000
	STOCK FEED PURCHASED					TOTAL
	Grazing	head		wks @	\$/wk	
	Grazing	head		wks @	\$/wk	
	Grazing	head		wks @	\$/wk	
	Grain Concentrates	tonnes	@	\$	/ tonne	
	Grain Concentrates	tonnes	@	\$	/ tonne	
	Hay Purchased	bales	@	15	/ bale	
	Silage Purchased	tonnes	@	\$	/tonne	
	Milk Powder		@	\$		
	Dog Feed					1,200
	General					
					TOTAL STOCK FEED	1,200
	OTHER STOCK EXPENSES					TOTAL
		Woolshed Expenses				1,000
		Artificial breeding				
		Other Breeding expenses				
		T.B. Testing				
		Pregnancy Testing				
		Dairy Expenses				
		Dog Purchases				
		Other				
	General					
					TOTAL OTHER STOCK EXPENSES	1,000

FEED CONSERVATION					TOTAL
Silage Covers					
Twine					
Contracting		bales of	@	\$/bale	
		bales of	@	\$/bale	
		tonnes of	@	\$/tonne	
		ha of	@	\$/ha	
		ha of	@	\$/ha	
General					
TOTAL FEED CONSERVATION					
CONTRACTING					TOTAL
Heading		ha of	@	\$/ha	
Potato Planting	65.0	ha of	@	250.0 \$/ha	16,250
Potato Harvest	65.0	ha of	@	85.0 \$/ha	55,250
		ha of	@	\$/ha	
Windrowing	65.0	ha of	grass @	85.0 \$/ha	5,525
		ha of	@	\$/ha	
Cultivation		ha of	@	\$/ha	
		ha of	@	\$/ha	
		ha of	@	\$/ha	
Drilling		ha of	@	\$/ha	
		ha of	@	\$/ha	
		ha of	@	\$/ha	
General					
TOTAL CONTRACTING EXPENSES					77,025
CARTAGE					TOTAL
Produce	1,365.0	tonnes of	wheat @	20.0 \$/tonne	27,300
	4,225.0	tonnes of	potatoes @	13.0 \$/tonne	54,925
	104.0	tonnes of	g/seed @	40.0 \$/tonne	4,160
	39.0	tonnes of	w/clover @	40.0 \$/tonne	1,560
		tonnes of	@	\$/tonne	
		tonnes of	@	\$/tonne	
		tonnes of	@	\$/tonne	
		tonnes of	@	\$/tonne	
Stock	6,040.0	head of	lambs @	2.5 \$/head	15,100
		head of	@	\$/head	
		head of	@	\$/head	
		head of	@	\$/head	
Wool	30.0	bales	@	14.0 \$/bale	420
Hay/Straw		bales	@	\$/bale	
		bales	@	\$/bale	
General					2,000
TOTAL CARTAGE EXPENSES					105,465

FERTILISER & LIME

CROP/BLOCK	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL
Ex Grass seed	65	30%KSS	300	20	285	5,558
	65	Urea	250	16	750	12,188
Green Feed (rape)	65	S/Ammonia	300	20	400	7,800
	130	lime	1,500	195	35	6,825
	130	Trace elements	15	2	4,000	7,800

CROP	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL
M.Wheat	65.0	s super	500	33	265	8,613
M.Wheat	65.0	Urea	500	33	750	24,375
F.Wheat	65.0	s super	500	33	265	8,613
F.Wheat	65.0	Urea	500	33	750	24,375
Oats						
Oats						
Barley						
Barley						
Peas	65.0	Moly SS	300	20	285	5,558
Peas	65.0					
Potatoes	65.0	base	2,000	130	700	91,000
Potatoes	65.0	urea	700	46	650	29,575
Grass 1	65.0	15%PotSS	500	33	285	9,263
Grass 1	65.0	Urea	500	33	750	24,375
Grass 2						
Grass 2						
Clover	65.0	15%PotSS	200	13	285	3,705
Clover	65.0					
Other						
Other						

Total Tonnes 655
 Cartage Cost \$/tonne
 Spreading Cost \$/tonne

OR Hectares at \$ /ha
 OR

General
TOTAL FERTILISER & LIME

269,620

SEEDS & TREATMENTS						TOTAL
CROP / PASTURE						
		ha		@	\$/ha	
		ha		@	\$/ha	
		ha		@	\$/ha	
Green Feed (rape)	65.0	ha		@	70.0 \$/ha	4,550
		ha		@	\$/ha	
		ha		@	\$/ha	
		ha		@	\$/ha	
		ha		@	\$/ha	
M.Wheat	65.0	ha		@	90.0 \$/ha	5,850
F.Wheat	65.0	ha		@	90.0 \$/ha	5,850
Oats		ha		@	\$/ha	
Barley		ha		@	\$/ha	
Peas	65.0	ha		@	385.0 \$/ha	25,025
Peas	65.0	ha		@	\$/ha	
Potatoes	65.0	ha		@	1,500.0 \$/ha	97,500
Grass 1	65.0	ha		@	110.0 \$/ha	7,150
Grass 2		ha		@	\$/ha	
Clover	65.0	ha		@	65.0 \$/ha	4,225
Other		ha		@	\$/ha	
Other		ha		@	\$/ha	
GENERAL						
TOTAL SEEDS & TREATMENT						150,150
SACKS, SEED DRESSING AND CERTIFICATION						TOTAL
General		Sacks		@	\$/sack	
		Box Hire		@	\$/box	
Dressing & Certification						
	104.0	tonnes of	g/seed	@	260.0 \$/tonne	27,040
	39.0	tonnes of	clover	@	420.0 \$/tonne	16,380
		tonnes of		@	\$/tonne	
		tonnes of		@	\$/tonne	
		tonnes of		@	\$/tonne	
		tonnes of		@	\$/tonne	
		tonnes of		@	\$/tonne	
General						2,000
TOTAL SACKS, SEED DRESSING AND CERTIFICATION						45,420

WEED AND PEST CONTROL				
WEED CONTROL				TOTAL
	260 ha of	glyphosat @	55 \$/ha	14,300
	130.0 ha of	porina @	33 \$/ha	4,290
	65.0 ha of	wild oats @	55 \$/ha	3,575
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
M.Wheat	65.0 ha of	@	265 \$/ha	17,225
M.Wheat	65.0 ha of	@	\$/ha	
F.Wheat	65.0 ha of	@	265 \$/ha	17,225
F.Wheat	65.0 ha of	@	\$/ha	
Oats	ha of	@	\$/ha	
Oats	ha of	@	\$/ha	
Barley	ha of	@	\$/ha	
Barley	ha of	@	\$/ha	
Peas	65.0 ha of	@	65 \$/ha	4,225
Brassica	65.0 ha of	@	44 \$/ha	2,860
Potatoes	65.0 ha of	@	715 \$/ha	46,475
Other	65.0 ha of	@	\$/ha	
Grass 1	65.0 ha of	@	330 \$/ha	21,450
Grass 1	65.0 ha of	@	\$/ha	
Grass 2	ha of	@	\$/ha	
Grass 2	ha of	@	\$/ha	
Clover	65.0 ha of	@	275 \$/ha	17,875
Clover	65.0 ha of	@	\$/ha	
Other	ha of	@	\$/ha	
Other	ha of	@	\$/ha	
PEST & DISEASE				
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
	ha of	@	\$/ha	
GENERAL				
			TOTAL WEED AND PEST	149,500
REPAIRS AND MAINTENANCE				TOTAL
Plant (non motorised)				17,000
Buildings				2,500
Property				
	Water / Creeks			
	Irrigation			12,000
	Other			
Fencing				2,000
General				2,500
			TOTAL REPAIRS AND MAINTENANCE	36,000

VEHICLE EXPENSES		TOTAL	
Fuel	Petrol Diesel Oil Other	26,500	
Repairs	Car Truck Tractor Header	24,500	
Registration / License Other		3,750	
TOTAL VEHICLE EXPENSES			54,750
ELECTRICITY		TOTAL	
	Household	1,500	
	Farm	500	
	Irrigation	58,500	
TOTAL ELECTRICITY			60,500
OTHER FARM WORKING EXPENSES & DEVELOPMENT		TOTAL	
TOTAL OTHER FARM WORKING EXPENSES			
ADMINISTRATION		TOTAL	
Professional Fees	Accountancy Advisory Service Farm Secretarial Legal		
General	Phone & Tolls Subscriptions Sundry Other	15,000	
TOTAL ADMINISTRATION			15,000
STANDING CHARGES		TOTAL	
Rates		7,500	
Insurance	Farm	9,000	
	Crop		
	ACC	3,000	
	Other		
Water Charges	400ha @ \$55	22,000	
Bank Fees		820	
TOTAL STANDING CHARGES			42,320

	PERSONAL DRAWINGS		TOTAL	
	Cash Drawings per month		\$/mth	
	Cash Drawings per month		\$/mth	
	Other Cash Expenses			
		TOTAL PERSONAL DRAWINGS		
	OTHER PERSONAL EXPENSES		TOTAL	
	Medical Insurance			
	Life Insurance			
	School Fees			
		TOTAL OTHER PERSONAL EXPENSES		
	TAXATION		TOTAL	
	Income Tax			
	Terminal			
	Provisional			
		TOTAL TAXATION		
	CAPITAL PURCHASE AND PAYMENTS		TOTAL	
	Mortgage Principal			
	Purchases	Annual Plant Replacement	60,000	
		10% per year of plant value		
		Irrigator replacement	22,000	
	Hire Purchase			
		TOTAL CAPITAL PURCHASE AND PAYMENTS		82,000
	INVESTMENTS		TOTAL	
	Equalization			
	Other			
	Other			
		TOTAL INVESTMENTS		
	UNPAID ACCOUNTS FROM PREVIOUS YEAR		TOTAL	
		TOTAL UNPAID ACCOUNTS		

STOCK VALUES

TOTAL CHANGE OF VALUE OF STOCK ON HAND
 MANUAL CHANGE OF VALUE OF STOCK ON HAN

Sheep

Change in Numbers	\$/hd	\$ Change
Ewes	51	
Ewe Hoggets	41	
Male Hoggets	41	
Rams	143	

Cattle

Change in Numbers	\$/hd	\$ Change
Cows	381	
Heifers	293	
Heifer Calves	188	
Steer Calves	279	
Steers	396	
Bulls	1,177	

Total \$ of Change in Sheep Nos

Total \$ of Change in Cattle Nos

Deer

Change in Numbers	\$/hd	\$ Change
M.A. Hinds	458	
R2yr Hinds	402	
R1yr Hinds	252	
R1yr Stags	274	
R2yr Stags	453	
Breeding Stags	1,576	

Total \$ of Change in Deer Nos

MACFARLANE RURAL BUSINESS LTD

PHYSICAL PRODUCTION SUMMARY

Farm / Client	Central Plains Water	File Name	7. Dairy Farm Post CPI (MRB Forma
Business Year	2007/08	Date Printed	18-Dec-07
Total Farm Area (ha)	400	Prepared By:	Macfarlane Rural Business
Total Effective Area (ha)	400	Milk Solids Price:	\$5.50 /kgMS
Total Stock Units Wintered:	11,526		

SHEEP	CATTLE	
Ewes	Cows	1,400
Ewe Hoggets	Heifers	340
Male Hoggets	Heifer Calves	345
Wethers	Male Calves	
Rams	Steers/Bulls	
	Bulls	8
TOTAL SHEEP	TOTAL CATTLE	2,093
Sheep stock units	Cattle stock units	11,526
Lambing percentage	Calving percentage	65
Wool/sheep S.U.	Cows in Milk	
Av. Wool Price/kg	kgMS /cow	430
	kgMS /ha	1,613
SHEEP INCOME/SU	CATTLE INCOME/SU	321

DEER	PRODUCE	Area	Yield/Ha
M.A. Hinds	Crop		
R 2yr Hinds	M.Wheat		
R 1yr Hinds	F.Wheat		
R1yr Stags	Oats		
R 2yr Stags	Barley		
M.A. Stags	Peas		
	Other Grain		
TOTAL DEER	Grass Seed 1.		
Deer stock units	Grass Seed 2.		
Fawning percentage	Clover		
Velvet/stag	Other Small Seed		
Av. Velvet Price/kg			
	TOTAL AREA		
DEER INCOME/SU	PRODUCE INCOME/HA		

FINANCIAL INDICES	Total \$	\$/ha	\$/su	\$/kg
Total Cash Farm Income	3,694,683	9,237	321	5.73
Change in Value of Stock on Hand				
Change in Value of Produce on Hand				
Gross Farm Income	3,694,683	9,237	321	5.73
Farm Working Expenses	1,873,413	4,684	163	2.90
Earnings Before Interest, Drawings and Tax	1,821,270	4,553	158	2.82
Total Debt Servicing (Interest only)				
Farm Working Expenses as a % of Gross Farm Income		51		
Debt Servicing as % of Gross Farm Income				
Debt Servicing as % of EBIT				

MACFARLANE RURAL BUSINESS LTD BUDGET SUMMARY

400 Su or Ha

	TOTAL \$		TOTAL \$	
WAGES	374,800	937 SHEEP		
ANIMAL HEALTH	112,500	281 WOOL		
STOCKFEED PURCHASED	625,770	1,564 CATTLE	161,930	405
OTHER STOCK EXPENSES	61,500	154 MILK	3,547,753	8,869
FEED CONSERVATION	113,700	284 DEER		
CONTRACTING	4,400	11 VELVET		
CARTAGE	10,435	26 GRAIN AND PULSE PRODUCE		
FERTILISER & LIME	267,295	668 Previous Yr Sales		
SEEDS & TREATMENT	10,000	25 Current Yr Sales		
SACKS & SEED DRESSING		Unsold At Year End		
WEED & PEST CONTROL	10,662	27 SMALL SEED PRODUCE		
REPAIRS & MAINTENANCE	50,000	125 Previous Yr Sales		
VEHICLE EXPENSES	42,000	105 Current Yr Sales		
ELECTRICITY	94,000	235 Unsold At Year End		
OTHER WORKING EXPS		MISCELLANEOUS INCOME		
ADMINISTRATION	46,351	116		
STANDING CHARGES	50,000	125 STOCK PURCHASES		
		Sheep		
		Cattle	-15,000	-38
		Deer		
		Other		
CASH FARM WORKING EXPENSES	1,873,413	4,684 CASH FARM INCOME	3,694,683	9,237
CASH FARM WORKING PROFIT	1,821,270	4,553		
DEBT SERVICING				
Mortgage				
Term Interest				
Current Account				
Rent				
Other				
CASH OPERATING EXPENSES	1,873,413	4,684 CASH OPERATING INCOME	3,694,683	9,237
CASH OPERATING SURPLUS/DEFICIT	1,821,270	4,553		
PERSONAL DRAWINGS		NON OPERATING INCOME		
OTHER PERSONAL				
TAXATION				
CAPITAL PURCHASES & PAYMENTS	45,000	113 INVESTMENT INCOME		
INVESTMENTS				
UNPAID ACCOUNTS				
TOTAL CASH EXPENDITURE	1,918,413	4,796 TOTAL CASH INCOME	3,694,683	9,236.7
TOTAL CASH SURPLUS/DEFICIT	1,776,270	4,441		
Change in value of stock on hand				
Change in value of produce on hand				
Adjust for capital				
TRUE SURPLUS/DEFICIT	1,776,270	4,441		

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Contracting												
Rebates												
Previous Years Income												
Non- Operating Investment	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333
TOTAL INCOME	202,763	113,582	172,976	53,733	134,333	169,483	169,183	206,533	155,833	208,592	193,789	193,093
EXPENDITURE												
Wages	18,208	18,208	18,208	18,208	18,208	18,208	18,208	18,208	18,208	18,208	18,208	18,212
- Farm Staff												
- Shearing	600						200					
- Rations/Stores/Other	2,000	5,000	4,000	10,000	7,000	10,000	4,000	3,000	4,000	1,800	2,000	3,000
Animal Health	16,495	35,775	37,605	10,775	10,775	26,375	12,275	23,875	25,475	7,575	9,075	42,275
Stock Feed	3,000	2,000	500	500	3,000	12,000	12,000	4,000	1,000	2,500	1,000	5,000
Other Stock Exp.	113,700					13,000	19,200	21,075	1,799			18,000
Feed Conservation	4,400					2,375						
Contracting	10,435			1,000		500	500	400	1,000	500	500	2,000
Cartage	267,295	16,000	12,000	30,000	30,000	10,000	10,000	10,000	26,000	10,000	10,000	10,248
Fertiliser & Lime	10,000					3,900	4,000		2,400			1,600
Seed and Treatment												
Sacks, Seed Dressing	10,662		1,000	700	550	460	400	780	800	400	200	440
Weed & Pest Control	50,000	4,000	5,000	4,000	2,000	2,000	2,000	2,000	2,000	2,000	3,000	3,000
Repairs and Mainten.	42,000	2,550	2,450	2,450	2,450	2,450	2,450	2,450	2,450	2,450	2,450	2,450
Vehicle Expenses	94,000	2,000	500	2,000	2,000	7,000	2,000	8,000	2,000	8,000	2,000	2,000
Electricity	46,351	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	3,050
Other Working Exp.	50,000	2,775	2,775	2,775	2,775	2,775	2,775	2,775	2,775	2,775	2,775	2,775
Administration												
Standing Charge	20,310	20,310	20,310	20,310	20,310	20,310	20,310	20,310	20,310	20,310	20,310	20,315
Debt Servicing												
- Mortgage												
- Term Loan Interest												
- Current Account	2,187	2,187	2,187	2,187	2,187	2,187	2,187	2,187	2,187	2,187	2,187	2,193
- Rent	1,533	1,533	1,533	1,533	1,533	1,533	1,533	1,533	1,533	1,533	1,533	1,537
- Other												
Personal Drawings												
Other Personal Exp.												
Income Tax												
- Terminal												
- Provisional												
Capital Purchases		88,576	40,000			40,000						
Investments												
Unpaid Accounts												
TOTAL EXPENSES	1,918,413	187,214	138,968	91,338	105,688	175,598	233,068	123,493	196,837	83,138	78,138	138,095
MONTHLY BALANCE	1,776,270	107,705	-73,632	34,008	28,645	-6,115	-63,885	83,040	-41,004	125,454	115,651	54,998
CLOSING BALANCE		107,705	34,073	68,081	59,121	53,006	-10,879	72,161	31,157	156,611	272,262	327,260
GST IN	246,737	25,345	14,198	21,622	6,717	16,792	21,148	25,817	19,479	26,074	24,224	24,137
GST OUT	-149,782	-8,879	-20,398	-9,367	-8,414	-13,946	-26,130	-12,433	-11,601	-7,389	-6,764	-14,256
NET GST	96,954	16,466	34,596	12,255	15,127	2,846	4,018	13,384	7,878	18,685	17,458	9,881
GST INCL. BALANCE	124,172	44,340	80,336	41,034	65,705	66,830	-15,861	80,563	39,035	183,175	289,722	354,601

Last Year	CATTLE ACCOUNT 1				Total
Actual	CATTLE ON HAND OPENING		STOCK UNITS		Budget
	TOTAL HEAD	2,093		11,526	
		1,400 Cows			
		340 Heifers			
		345 Heifer Calves			
		Male Calves			
		Steers/Bulls			
		8 Breeding Bulls			
	<i>Comments</i>	<i>Nos.</i>	CATTLE PURCHASES	TOTAL	
			Cows @\$ per head		
			Heifers @\$ per head		
			Heifer Calves @\$ per head		
			Male Calves @\$ per head		
			Steers/Bulls @\$ per head		
		15 Breeding Bulls	@\$ 1,000 per head	15,000	
			TOTAL CATTLE PURCHASES		15,000
			CALVING		
		1,500 Cows at	65 Calving %	Total Calves	975
		488 Heifer Calves			
		488 Male Calves			
	<i>Comments</i>	<i>Nos.</i>	CATTLE SALES	TOTAL	
	jun07	200 Cows	@\$ 400 per head	80,000	
		120 Cows	@\$ 400 per head	48,000	
		Heifers	@\$ per head		
		143 Heifer Calves	@\$ 30 per head	4,290	
		488 Male Calves	@\$ 30 per head	14,640	
		Steers/Bulls	@\$ per head		
		Steers/Bulls	@\$ per head		
		Steers/Bulls	@\$ per head		
		15 Breeding Bulls	@\$ 1,000 per head	15,000	
		Other			
			TOTAL CATTLE SALES		161,930
			DEATHS		
		20 Cows	1 per cent		
		5 Heifers	1 per cent		
		Steers	per cent		
		Br. Bulls	per cent		
			CATTLE ON HAND CLOSING		
	TOTAL HEAD	2,093	STOCK UNITS	11,526	
		1,400 Cows			
		340 Heifers			
		345 Heifer Calves			
		Male Calves			
		Steers/Bulls			
		8 Breeding Bulls			

FEED CONSERVATION						TOTAL	
	Silage Covers					1,500	
	Twine						
dairy unit	600.0 bales of	grass	@	32.0 \$/bale		19,200	
		bales of	@	\$/bale			
	400.0 tonnes of	maize	@	60.0 \$/tonne		24,000	
	610.0 tonnes of	grass	@	100.0 \$/tonne		61,000	
		tonnes of	@	\$/tonne			
General	mowing					8,000	
TOTAL FEED CONSERVATION							113,700
CONTRACTING						TOTAL	
Heading	ha of		@	\$/ha			
	ha of		@	\$/ha			
	ha of		@	\$/ha			
Windrowing	ha of		@	\$/ha			
	ha of		@	\$/ha			
Cultivation	ha of		@	\$/ha			
	ha of		@	\$/ha			
	ha of		@	\$/ha			
Drilling	40.0 ha of	grass	@	110.0 \$/ha		4,400	
	ha of		@	\$/ha			
	ha of		@	\$/ha			
General							
TOTAL CONTRACTING EXPENSES							4,400
CARTAGE						TOTAL	
Produce	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
	tonnes of		@	\$/tonne			
Stock	345.0 head of	calves	@	5.0 \$/head		1,725	
	345.0 head of	heifers	@	12.0 \$/head		4,140	
	50.0 head of	cows	@	15.0 \$/head		750	
	head of		@	\$/head			
Wool	bales		@	\$/bale			
Hay/Straw	220.0 bales		@	6.0 \$/bale		1,320	
	bales		@	\$/bale			
General						2,500	
TOTAL CARTAGE EXPENSES							10,435

FERTILISER & LIME

CROP/BLOCK	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL
	400	Sulphur Superphosphate	550	220	280	61,600
	400	Mag Oxide	30	12	400	4,800
	400	Copper & Zinc	8	3	2,500	8,000
	300	Potassium Chloride	30	9	455	4,095
	200	Lime	1,000	200	35	7,000
Nitrogen:						
Half farm each	400.0	Urea	450	180	675	121,500
	600.0	Eco-N	1,000	600	73	43,500

CROP	AREA	FERTILISER/LIME	KG/HA	TONNES	\$/TONNE	TOTAL
M.Wheat						
M.Wheat						
F.Wheat						
F.Wheat						
Oats						
Oats						
Barley						
Barley						
Peas						
Peas						
Other						
Other						
Grass 1						
Grass 1						
Grass 2						
Grass 2						
Clover						
Clover						
Other						
Other						
		Total Tonnes		1,224		
		Cartage Cost			\$/tonne	
		Spreading Cost			\$/tonne	
OR	2,800.0	Hectares at \$		6 /ha		16,800
OR				General		
				TOTAL FERTILISER & LIME		267,295

SEEDS & TREATMENTS					TOTAL
CROP / PASTURE					
Pasture	40.0 ha	@	250.0 \$/ha		10,000
	ha	@	\$/ha		
	ha	@	\$/ha		
	ha	@	\$/ha		
	ha	@	\$/ha		
	ha	@	\$/ha		
	ha	@	\$/ha		
	ha	@	\$/ha		
M.Wheat	ha	@	\$/ha		
F.Wheat	ha	@	\$/ha		
Oats	ha	@	\$/ha		
Barley	ha	@	\$/ha		
Peas	ha	@	\$/ha		
Other	ha	@	\$/ha		
Other	ha	@	\$/ha		
Grass 1	ha	@	\$/ha		
Grass 2	ha	@	\$/ha		
Clover	ha	@	\$/ha		
Other	ha	@	\$/ha		
Other	ha	@	\$/ha		
GENERAL					
TOTAL SEEDS & TREATMENT					10,000
SACKS, SEED DRESSING AND CERTIFICATION					TOTAL
General	Sacks	@	\$/sack		
	Box Hire	@	\$/box		
Dressing & Certification	tonnes of	@	\$/tonne		
	tonnes of	@	\$/tonne		
	tonnes of	@	\$/tonne		
	tonnes of	@	\$/tonne		
	tonnes of	@	\$/tonne		
	tonnes of	@	\$/tonne		
General					
TOTAL SACKS, SEED DRESSING AND CERTIFICATION					

WEED AND PEST CONTROL					
WEED CONTROL					TOTAL
	14 ha of	Thistles	@	33 \$/ha	462
	ha of		@	\$/ha	1,000
	60.0 ha of	Roundup	@	110 \$/ha	6,600
	40.0 ha of	New pastt	@	65 \$/ha	2,600
	ha of		@	\$/ha	
	ha of		@	\$/ha	
	ha of		@	\$/ha	
	ha of		@	\$/ha	
M.Wheat	ha of		@	\$/ha	
M.Wheat	ha of		@	\$/ha	
F.Wheat	ha of		@	\$/ha	
F.Wheat	ha of		@	\$/ha	
Oats	ha of		@	\$/ha	
Oats	ha of		@	\$/ha	
Barley	ha of		@	\$/ha	
Barley	ha of		@	\$/ha	
Peas	ha of		@	\$/ha	
Peas	ha of		@	\$/ha	
Other	ha of		@	\$/ha	
Other	ha of		@	\$/ha	
Grass 1	ha of		@	\$/ha	
Grass 1	ha of		@	\$/ha	
Grass 2	ha of		@	\$/ha	
Grass 2	ha of		@	\$/ha	
Clover	ha of		@	\$/ha	
Clover	ha of		@	\$/ha	
Other	ha of		@	\$/ha	
Other	ha of		@	\$/ha	
PEST & DISEASE					
	ha of		@	\$/ha	
	ha of		@	\$/ha	
	ha of		@	\$/ha	
	ha of		@	\$/ha	
	ha of		@	\$/ha	
GENERAL					
TOTAL WEED AND PEST					10,662
REPAIRS AND MAINTENANCE					TOTAL
Plant (non motorised)					8,000
Dairy Shed					10,000
Buildings					10,000
Property					
	Water				4,000
	Irrigation				6,000
	Trees & shelter				3,000
	Tracks				6,000
Fencing					3,000
TOTAL REPAIRS AND MAINTENANCE					50,000

VEHICLE EXPENSES		TOTAL	
Fuel	Petrol Diesel Oil Other	22,000	
Repairs	Bikes Truck Tractor Header	10,000 4,500 5,500	
Registration / License Other			
		TOTAL VEHICLE EXPENSES	42,000
ELECTRICITY		TOTAL	
	Farm Shed Irrigation	2,000 32,000 60,000	
		TOTAL ELECTRICITY	94,000
OTHER FARM WORKING EXPENSES & DEVELOPMENT		TOTAL	
		TOTAL OTHER FARM WORKING EXPENSES	
ADMINISTRATION		TOTAL	
Professional Fees	Accountancy Advisory Service Farm Secretarial Legal Dairy insight	5,000 12,000 3,000 2,000 19,351	
General	Phone & Tolls Subscriptions Sundry Other	4,000 1,000	
		TOTAL ADMINISTRATION	46,351
STANDING CHARGES		TOTAL	
Rates		15,000	
Insurance		11,000	
Bank Fees		2,000	
Water Charges	400ha @ \$55/ha	22,000	
		TOTAL STANDING CHARGES	50,000

	PERSONAL DRAWINGS		TOTAL	
	Cash Drawings per month		\$/mth	
	Cash Drawings per month		\$/mth	
	Other Cash Expenses			
		TOTAL PERSONAL DRAWINGS		
	OTHER PERSONAL EXPENSES		TOTAL	
	Medical Insurance			
	Life Insurance			
	School Fees			
		TOTAL OTHER PERSONAL EXPENSES		
	TAXATION		TOTAL	
	Income Tax			
	Terminal			
	Provisional			
		TOTAL TAXATION		
	CAPITAL PURCHASE AND PAYMENTS		TOTAL	
	Mortgage Principal			
	Depreciation	Vehicles	15,000	
		Irrigator	22,000	
		Dairy Plant	8,000	
		TOTAL CAPITAL PURCHASE AND PAYMENTS		45,000
	INVESTMENTS		TOTAL	
	Equalization			
	Other			
	Other			
		TOTAL INVESTMENTS		
	UNPAID ACCOUNTS FROM PREVIOUS YEAR		TOTAL	
		TOTAL UNPAID ACCOUNTS		

STOCK VALUES

TOTAL CHANGE OF VALUE OF STOCK ON HAND
 MANUAL CHANGE OF VALUE OF STOCK ON HAND

Sheep			Cattle		
Change in Numbers	\$/hd	\$ Change	Change in Numbers	\$/hd	\$ Change
Ewes		51	Cows		1,200
Ewe Hoggets		41	Heifers		1,000
Male Hoggets		41	Heifer Calves		550
Rams		143	Steer Calves		
			Steers		
			Bulls		

Total \$ of Change in Sheep Nos

Total \$ of Change in Cattle Nos

Deer

Change in Numbers	\$/hd	\$ Change
M.A. Hinds		458
R2yr Hinds		402
R1yr Hinds		252
R1yr Stags		274
R2yr Stags		453
Breeding Stags		1,576

Total \$ of Change in Deer Nos